

# CHOOSING YOUR DEDUCTIBLE

The deductible is the amount you pay the insurance company to resolve your claim  
Your deductible affects not only your insurance coverage but your bottom line.  
It determines what you spend and when you spend it based on what options you choose.

START OF INSURANCE YEAR



PAY AN ANNUAL PREMIUM

YEAR WITH NO CLAIMS

YEAR WITH CLAIMS



PREMIUM

DEDUCTIBLES

LOW RISK



Highest premium



Least expensive

## Types of deductibles

### Simple deductible.

Your insurance company immediately jumps to your defense. After the claim is closed, you pay your deductible – or less if claim is closed at a lower amount.

### Self-Insure Retention (SIR).

You must pay the deductible in full before your insurance company will help you with your claim.

MEDIUM RISK



5% cheaper\*



67% more expensive than low risk

HIGH RISK



15% cheaper\*



233% more expensive than low risk

It would take you



without a claim to make up the cost paid

So what deductible should you choose? To find out, ask yourself the following questions:

**1. How much can I reasonably save to pay for an unexpected claim?**

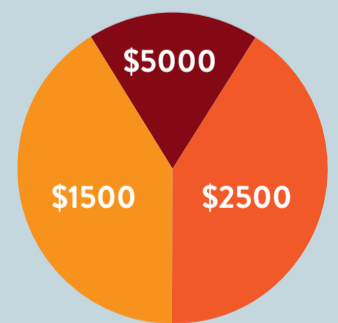
If you don't have the ability to pay \$5,000 for a claim, a \$5,000 deductible may not be right for you

**2. How much of a difference do those annual savings on premiums make to me?**

Some businesses who have the savings in place for claims consider the premium discount a no-claims bonus.

**3. How much am I willing to bet that I don't have a claim?**

There's no sure-fire way to predict if and when you'll have a claim, so it's up to you to figure out what level of risk you can stomach.



Our insureds tend to prefer the lower deductibles, but there is no right answer.

## DIMINISHING DEDUCTIBLE

The InspectorPro Program offers incentives for sticking with them on renewal. Every year you renew with InspectorPro and don't have a claim, you could get a percentage off all the way up to **50% OFF.**



InspectorPro even offers **free pre-claims assistance** to help inspectors resolve issues with disgruntled clients to prevent those clients from making any explicit demands. By preventing a claim, you avoid having to pay your deductible and risking an increase to your insurance rate next year.

Make adjustments to your deductible today by getting a **free quote** with InspectorPro. And don't forget to keep educated on insurance and industry tips like the ones in this infographic by reading **our blog.**



\* Based on standard industry rates.